



Healthcare Transaction Support Services

POWER THROUGH PARTNERSHIP



THE PYA DIFFERENCE

PYA's multi-disciplinary teams of healthcare subject matter experts advise clients on a wide range of transaction matters. We help them understand financial, operational, and regulatory risk when contemplating a transaction. Our advice surpasses mere reporting of due diligence findings—we provide strategic perspective for success in patient-centric care models, based on our client's specific goals and circumstances. As a transaction materializes, we assist with operational integration planning, valuation services, and procurement of the necessary regulatory approvals to close the deal.

PYA: POWER THROUGH PARTNERSHIP



I have had the pleasure of working with PYA for over 30 years. In fact, there is not a moment over my decades as a healthcare executive in which PYA experts were not partnering with me, providing objectivity, guidance, or a much appreciated helping hand. Their expertise has resulted in growth, positioning them among the largest firms in our industry, but it's the relationships they forge that set them apart. PYA professionals continue to serve the Ballad team today with our audit, tax, and advisory needs. My long-term relationship with PYA is evidence of their focus on timely, committed client service and counsel.

- Marvin Eichorn
Chief Administrative Officer
Ballad Health



PRE-TRANSACTION DUE DILIGENCE

- Quality of Earnings
- Revenue Integrity
- Coding and Billing Compliance Reviews
- Medical Necessity and Care Management Reviews
- Feasibility Studies
- Independent "Black-Box" Reimbursement Differential Analysis
- IT Infrastructure Reviews and Risk Management
- Real Estate Assessments
- Compliance Program Assessments (e.g., HIPAA/CLIA/OSHA)



TRANSACTION EXECUTION

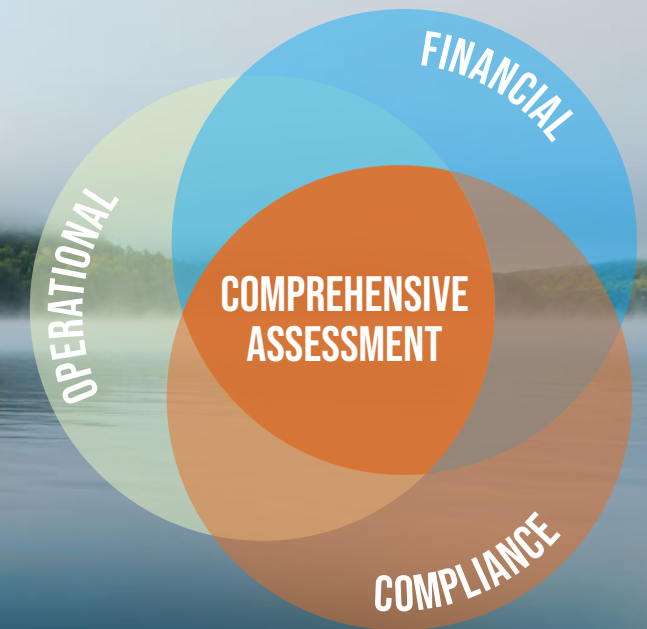
- Valuation Opinions
- Sell-Side and Buy-Side Transaction Facilitation
- Regulatory Approval Assistance
- Provider Compensation Model Design
- Integration Plan Development



POST-TRANSACTION INTEGRATION

- Integration Execution
- Purchase Price Allocation
- Financial Statement Audits, Compilations, and Reviews
- System and Organization Control (SOC) Audits
- Tax Compliance Services
- Risk Mitigation Planning

WE SERVE OVER
3400
Healthcare Clients





David McMillan
Managing Principal
of Consulting



Michael Ramey
Managing Principal
of Strategic and
Transaction Solutions



Andrew Stafford
Principal
(Transaction Advisory)



Valerie Rock
Principal
(Revenue Integrity)



Lee Ann Odom
Principal
(M&A Integration)



Matt Warren
Principal
(Valuation)



Annapoorani Bhat
Principal
(Valuation)



Mark Brumbelow
Managing Principal
of Tax

Help is our culture. Relationships are our passion.



In our hearts, we are a service organization—service to our clients, to our industries, to our communities, and to each other. Based on decades of our stories, these core values are what set us apart. They come from within—reflections of our people and our commitment to helping however we can.

The PYA Way

We Are Radically **Responsive**.

We Strive for **Excellence** (Not Perfection).

We Are **Compassionate**.

We Are Lifelong **Learners** and **Teachers**.

Integrity Is Non-Negotiable.

We Are **Authentic**.

We Are **Honest**.

